




## Jukka Ahtiainen


**Date of birth:** 05/08/1985

**Nationality:** Finnish


**Gender:** Male

### CONTACT

 Pellavakuja 1 B 8,  
02780 Espoo, Finland (**Home**)

 [jukka.ahtiainen@gmail.com](mailto:jukka.ahtiainen@gmail.com)

 (+358) 504446844

 <https://www.linkedin.com/in/jukkaahtiainen>



europass

### ABOUT ME

I have strong sales expertise. I have received praise from customers and my colleagues for my presence and good attitude. I am often one step ahead of the customer, offering them exactly the right customized solutions.

I have comprehensive knowledge of different areas of business. I have worked in the food industry, now in a start-up company leading several tasks for example HR and sales task.

In recent years, I have focused on developing the operations of the sales team and tackling the challenges through development projects. As a colleague and leader, I am a helpful and sparring listener. I enjoy the successes of the work community as quietly as my own. It is natural for me to work as a team member as well as as a project or team leader. I am used to working independently according to the hybrid work model. I am a solution-oriented. Over the years, I have studied a lot about well-being at work and coping with the personnel in my HR duties, and I have organized events for employees.

### WORK EXPERIENCE

**05/01/2017 – CURRENT** Espoo, Finland

#### **Sales manager** Kalamakasiini Oy

A startup where in the initial years, in addition to continuous sales development, I held multiple roles. Currently, alongside the duties of a senior sales manager, I handle strategic HR. The company's revenue growth has been consistently fruitful and progressive. Also, through the team's efforts, the company's brand in the food industry has begun to gain reputation.

**01/07/2013 – 05/01/2017** Espoo, Finland

#### **Project manager** Enfo Oy

Project manager and coordinator roles. Clients included both public and private sector organizations.

**01/03/2013 – 01/06/2013** Espoo, Finland

#### **Data manager** Morelex Oy

Project manager and coordinator roles. Clients included both public and private sector organizations.

### EDUCATION AND TRAINING

**01/08/2012 – 01/11/2014** Espoo, Finland

#### **Bachelor of Business Administration** Laurea University of Applied Sciences

Website [www.laurea.fi](http://www.laurea.fi) | Level in EQF EQF level 6

Espoo, Finland

#### **Bachelor of Business Administration** Laurea University of Applied Sciences

knowledge of securing business ICT and access management  
knowledge of ITIL and Prince2  
knowledge of security monitoring

MBA Studies:

Laurea LAB 2023 11.4-13.6 finished 5cr course: Uudistuva ja uudistava johtaminen "innovative management".

Espoo upper secondary school for adults (2007-2010)

TTS Työteho-seura adult training center (2007)  
Professional driver

Finnish Business College Helsinki (2006)

Some business courses.

Finnish Navy (2005)  
military police training.

Culinary School of Helsinki Perho (2002-2003)  
Chef

Espoo Institute of business administration (2001)  
Business module of 8 weeks during grade 10 from Kaitaa Elementary School.

**Website** [www.laurea.fi](http://www.laurea.fi) | **Field of study** Information and Communication Technologies (ICTs) not further defined |

**Level in EQF** EQF level 6 | **National classification** 6 | **Type of credits** ects | **Number of credits** 210 | **Thesis** Securing

WLAN networks by VPN connection (2014)

## LANGUAGE SKILLS

**MOTHER TONGUE(S):** Finland - Swedish Sign Language

**Other language(s):**

**English**

**Listening** C2

**Spoken production** C1

**Reading** C2

**Spoken interaction** C1

**Writing** C1

---

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## HOBBIES AND INTERESTS

### ● **Whatever I have time to do**

I read a lot of all sorts of texts in English and Finnish and stories from several different news papers globally.  
I play piano to relax and visit gym quite often. Mainly I play with the kids.

## HONOURS AND AWARDS

### ● **Stipend for culinary services 2002**